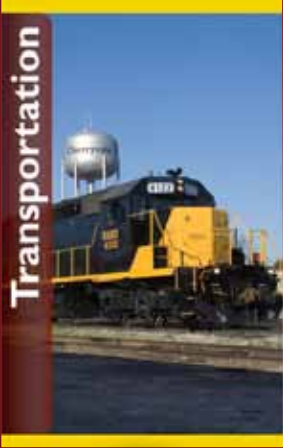


# Watco Companies Inc. Announcement

Transportation



**Date:** March 4, 2009  
**To:** Watco Team  
**From:** Rick Webb, CEO  
**Subject:** Vice President Real Estate Development, Dan Smith

Mechanical



I'm pleased to announce that Dan Smith has joined the Watco Team as Vice President of Real Estate Development.

As Vice President of Real Estate Development Dan's role will be to oversee and assist with all aspects of the real estate division. This includes track and land leases and property development.

Dan previously was a managing partner for Charles Burt Realtors and managed 6 offices with 225 employees. His duties included sales, managing title and development divisions of the company and employee enrichment.

Before becoming a partner at Charles Burt Realtors Dan played major league baseball for 14 years; playing for teams such as the Texas Rangers, Montreal Expos, Boston Red Sox and the Cleveland Indians, to name a few.

Dan and his wife Jennifer live outside of Girard and have a five year-old daughter Kinley and a four month-old son Kamden. In his spare time Dan enjoys hunting and fishing.

Dan will be working out of the Pittsburg, Kans., office and can be contacted by cell phone at 620-687-1163 or by e-mail at [dsmith@watcocompanies.com](mailto:dsmith@watcocompanies.com).

Please join me in wishing Dan great success in his new position with Watco.

Intermodal / Transload

