

# Watco Companies, Inc. Announcement



**Mike Salek**

**Date:** August 13, 2009  
**To:** Watco Team  
**From:** Kevin Goins, Senior Vice President & COO, Watco Transload & Intermodal Services  
**Subject:** Mike Salek, Director of Bulk Operations  
Dave Edwards, General Manager - Oklahoma

I am pleased to announce that Mike Salek and Dave Edwards have accepted new positions with Watco Transload and Intermodal Services. (WTIS). Mike has accepted the position of Director of Bulk Operations and Dave will fill the position of General Manager - Oklahoma.

Mike will be responsible for overseeing WTIS bulk operations in Oklahoma and the newest addition in Stanley, North Dakota. Mike's duties will be to plan, coordinate and implement operational plans to ensure a high level of customer service and long term profitability for each site. Mike will also be a part of the startup team for the Crude by Rail program in both Stanley, North Dakota and Stroud, Oklahoma that will entail hiring and the training of 75 new employees to transload crude oil.

Mike started his career in the transloading business in 1986 with Reload, Inc. and served in the military from 1990 to 2001. In 2001 he went back to Reload, Inc. and has been with them through the acquisition by Watco.

Mike and his wife Kristi have a nine year-old son Riley and in his free time he enjoys riding motorcycles, boating and fishing.

Mike will be working out of the Oklahoma City office and can be reached by cell phone at 405-397-1484 or by e-mail at [msalek@watcocompanies.com](mailto:msalek@watcocompanies.com).

Dave will be responsible for the day-to-day activities at WTIS locations in Del City, Stroud and Lawton, Oklahoma where a wide array of products are transloaded such as crude oil, ethanol, natural gas, and frac sand. Dave's duties will include setting and obtaining safety goals, monitoring and planning for traffic flows in and out of the facilities, overall customer service, and profitability for each site.

Dave served in the US Air Force from 1986 until 1994 and then worked for Owens Corning for 5 years. He then was employed by Dalton Tire for 13 years before joining the Watco Team in 2007 as an assistant manager.

Dave and his wife Glynda have four grown children; Joshua, Vicky, Matt and Charlie. Dave enjoys fishing, hunting and working in his garden.

Dave will be working out of the Oklahoma City office and can be reached by cell phone at 405-312-4571 or by e-mail at [dedwards@watcocompanies.com](mailto:dedwards@watcocompanies.com).



**Dave Edwards**