

# Watco Transportation Services Announcement



**Date:** October 1, 2009

**To:** Watco Team

**From:** John Brown, Chief Operating Officer, West Region and Matt McKenzie, Senior Vice President, Chief Accounting Officer, Corporate Controller

**Subject:** Ray Sargent, West Region Assistant Chief Operating Officer

We are pleased to announce that Ray Sargent, West Region Controller, will be transitioning to a new position as West Region Assistant Chief Operating Officer.

“Ray is a tremendous asset to Watco and his knowledge and experience has made him a great resource for the accounting team and will serve him well as Assistant COO,” said McKenzie.

As Assistant COO Ray will specialize in the following areas: operational analysis, succession planning and the regional marketing, EVA and profitability improvement processes.

Ray began his career in 1978 as a CPA in Twin Falls, Idaho, serving a wide variety of clients for 10 years. He then moved to a firm that manufactured potato and sugar beet harvesting parts and equipment as a staff accountant. He was with the company for 17 years and served as company president the last five years he was with the firm. His experience covered duties including controller, risk management, human resources, marketing and product research and development. Sargent began his career with Watco in March of 2005 as the West Region Controller and he still maintains his CPA certificate with the State of Idaho.

Ray and his wife Brenda have three children: Kayci, 26; Matt, 24, and Tami, 21. They also have six grandchildren. Ray is an avid outdoorsman and enjoys hunting, fishing, photography and woodworking.

Ray will continue working out of the Twin Falls, Idaho, office and can be reached at 208-734-4644 extension 1111 or by cell at 208-961-1500 or by e-mail at [rsargent@watcocompanies.com](mailto:rsargent@watcocompanies.com).

We appreciate all of Ray’s hard work and look forward to working with him as West Region Assistant Chief Operating Officer.