

# Watco Transload and Intermodal Services Announcement

**Date:** May 9, 2011  
**To:** Watco Team  
**From:** Phil Penner, WTIS, Vice President Business Development  
**Subject:** John Edwards, WTIS, Vice President Sales and Marketing,

I am pleased to announce that John Edwards has been promoted to Vice President Sales and Marketing for the Transload and Intermodal Services division. He will be based in Phoenix, Ariz.

John began his Watco career as a General Manager of the Glendale, Ariz., facility in December of 2003. He recently served as part of the Business Development Team focusing on opportunities within the transload area.

Prior to joining Watco, John worked in the High Technology industry for more than 20 years with Ernst & Young, SAP and Oracle Corporation.

John and his wife Cary have been married 31 years and they have two daughters: Emma and Cassandra. In his spare time he enjoys spending time with his family, volunteering and an occasional round of golf.

He can be reached by e-mail at [jedwards@watcocompanies.com](mailto:jedwards@watcocompanies.com).

Join me in wishing John much success in his new position.