

# Watco Transload and Intermodal Services Announcement



**Date:** September 2, 2011  
**To:** Watco Team  
**From:** John Edwards, WTIS Vice President Sales and Marketing  
**Subject:** Steve Sheldon, WTIS Business Development Manager

I'm pleased to announce that Steve Sheldon, former Watco Marketing Manager, has rejoined the team and been named Watco Transload and Intermodal Services Business Development Manager. Steve's role will be securing new growth opportunities and driving current initiatives to completion, reporting to John Edwards, Vice President Sales and Marketing, WTIS.

Steve had previously served as the Marketing Manager for the Yellowstone Valley and Mission Mountain Railroads in the West Region. Prior to rejoining Watco, Steve spent three years with ConocoPhillips, Inc., Terminal Operations in Helena, Mont.

He has a nineteen year-old son Riley who attends college at Westminster in Salt Lake City, Utah, and a 16 year-old daughter Kailey who attends college at Helena College of Technology. In his spare time Steve enjoys sporting events, fishing, and relaxing at home.

Steve will be working out of Butte, Mont., and can be contacted by cell phone at 406-438-6913 or by e-mail at [ssheldon@watcocompanies.com](mailto:ssheldon@watcocompanies.com).

Please join me in welcoming Steve to his new position with Watco.