

Watco Transportation Services Announcement



Date: December 9, 2011
To: Watco Team
From: Amy Parady, Vice President Sales and Marketing, Gulf Region
Subject: Jeff Smith, Marketing Manager, Alabama Southern, Mississippi Southern and Vicksburg Southern Railroads

I am pleased to announce that Jeff Smith has accepted the position of Marketing Manager for the Alabama Southern, Mississippi Southern and Vicksburg Southern railroads. He will be responsible for developing relationships and growing business on these three Gulf Region short lines. Jeff is currently in Pittsburg, Kan., undergoing training for his new position and will be working out of the Alabama Southern Railroad's office in Tuscaloosa, Ala., once his training is completed.

Jeff began working for Watco in 2003 as a seasonal laborer for corporate facilities in Pittsburg, Kan. While attending Pittsburg State University Jeff served as a Marketing Intern at Watco and he obtained his Bachelor's degree in Marketing and Business in 2010. In 2011 he moved to Michigan and worked as a Conductor for the Grand Elk Railroad.

In his spare time Jeff enjoys working out, fishing, and spending time with friends and family.

Jeff's Contact Information:

Office location: 1208 Ty Rogers Jr, Ave., Tuscaloosa, AL 35401

E-mail: jrsmith@watcocompanies.com

Office Phone: 205-758-0441

Cell Phone: 269-832-5963

Fax: 205-752-8329

Please join me in congratulating Jeff on his new position with the Watco Team.