



**DATE:** January 16, 2006

**TO:** Watco Companies Employees and Managers

**FROM:** Terry Towner  
President and COO

**SUBJECT:** Eyermann named Senior Vice President & Assistant Chief Operating Officer

I'm pleased to announce David Eyermann has been named Senior Vice President and Assistant Chief Operating Officer for Watco Companies. In his new role, David will report directly to me and be responsible for daily operating matters at a corporate level. Responsibilities of the position will include daily support and interface with the regional COO's and oversight for track, locomotives, safety department and dispatching.

As many of you know, David has vast experience in both the mechanical and operating sides of the business, serving as the Regional Director for the Lone Star Division of RailAmerica before joining the Watco Team. He has served as Watco's COO for the East Region and been involved in special projects since June 2005.

As we look forward to continued growth from the many opportunities in the industry, it is imperative we build a strong organization and team. This change will enable us to drive forward on multiple fronts with greater focus on key daily operating issues, while also pushing forward with important strategic developments.

David and his wife Gina have two children, Kylee, who is 12 years old and Brooke, 9. David will be based out of the Pittsburg, KS office and plans to move his family to the area in the spring of 2006. David can be reached by e-mail at [deyermann@watcocompanies.com](mailto:deyermann@watcocompanies.com) or by cell phone at (972) 816-6245.

Please join me in congratulating David for this promotion.

Thanks.