



November 30, 2007

Watco Team:

Have you ever wondered why I refer to all of you as Watco "Team" or Watco "Family"? It may be uncommon in the workplace to refer to a group of employees as either of these terms, but I feel we are the perfect unit to be called a Team and Family.

Webster defines Team as a number of persons associated together in work or activity, or a group on one side. Webster defines Family as a group of people united by certain convictions or a common affiliation. Right there is proof that we are a Team and Family because we are all working together to achieve our Foundation Principles and be successful every day. We are all on the same side.

What else do Team and Family have in common? Both groups must believe in each other and trust that as individuals they will look out for the good of the group. Although it is possible for one member of a football team to score a touchdown by himself, it is much easier if he has his team to help him. Equally, it is possible for one person to complete a task at work, but isn't it much easier if you have someone else, or even three or four people, to help? Many times our jobs require us to work in a group and though it may be challenging, the power of a group is much stronger than the power of one.

As we work towards achieving our Foundation Principles and focus on improvement every day, remember that as a member of our Team and Family, everyone is counting on you to do your job to the best of your ability. You should be counting on everyone else to do their job to the best of their ability as well. It is up to us to insure that our Team performs to its highest level.

Just as the saying goes "There is no I in Team", no one person can do everything. It takes a group of individuals to create a Team, and every person brings their own strengths. Remember that every day someone is counting on you to use your strengths to help us succeed.

Thanks for everything you do every day for our Team and Family.

*Rich*