



December 12, 2008

Watco Team:

The Christmas Season is a time of joy and giving and we all need to be sure we share what we can with those in need. This year the economic difficulties facing our nation and the world will make it tougher to share with those who aren't so lucky. However, it is during tough times like this when those in need especially appreciate help.

For Watco, the only sure way we can make the best of this difficult time is for us to insure we keep improving our performance to our Customers and our Company. When we take care of our Customers by providing accurate, timely and safe service, we must do so in the most economical manner possible. It is imperative to be thoughtful & prudent in how we spend our dollars and to insure we get the best value possible for our Customers and ourselves. By doing this every day we will create an ever-improving Company that will be more successful and thus have more to share with all.

Thank you for all your efforts throughout the year and for sharing your time with us. I am certain whatever situation arises or no matter what difficulties we may face we will prevail and I'm counting on you to keep making us successful even through these difficult times.

Have a joyous and blessed Christmas Season and keep making great things happen.

*Rich*