



SUBJECT TO FUTURE INCREASES ADOPTED BY RAILROADS

QUOTE
GDLK-R-10087-E

EFFECTIVE: 1/1/2018 EXPIRATION: 12/31/2018

NOTES:
PUBLIC RATES BETWEEN ALL GDLK STATIONS

MARKETING MANAGER: Kirk Small | Kirk.Small@watcocompanies.com | 757-632-5787
STCC: Open COMMODITY: Open

| RR/PRIV | Between | Destination | ST | Route | GDLK |
|---------|--------------|-------------|----|-----------------|------|
| RR/PRIV | ELKHART | IN | | SEE STATION TAB | |
| | KALAMAZOO | MI | | SEE STATION TAB | |
| | GRAND RAPIDS | MI | | SEE STATION TAB | |

NOTE REFERENCE: 1,2,3,

SUBJECT TO THE RULES AND PROVISIONS PUBLISHED IN GRAND ELK RAILROAD WTS 9011-C; GDLK 7001; GDLK 9500 OR SUCCESSOR PUBLICATIONS.

NOTE REFERENCE:

1. PRICES IN THIS RATE AUTHORITY ARE SUBJECT TO GDLK'S MILEAGE BASE FSC PROGRAM (NEW BASE)
2. GDLK will not absorb any recipricol switching. Any recipricol switching charges will be in addition to any rates quoted within this authority.
3. Does not include any High-wide or Heavy shipments

MARKETING CONCURRENCES:

GDLK Kirk Small Kirk.Small@watcocompanies.com

REQUESTOR OF RATE:

FREIGHT INVOICES:

| | |
|--------------|--------------|
| Customer | OPEN |
| Contract | GDLK 10087-E |
| Eff Date | 1/1/2018 |
| Exp Date | 12/31/2018 |
| Commodity | Open * |
| STCC | Open * |
| Route | |
| Unit Size | |
| Car Type | |
| Car Capacity | |

| Station | ELKHART - NS | | | | KALAMAZOO - CN | | | | GRAND RAPIDS - CSX | | | |
|--------------|--------------|---------|---------|---------|----------------|---------|---------|---------|--------------------|---------|---------|---------|
| | PRIVATE | | SYSTEM | | PRIVATE | | SYSTEM | | PRIVATE | | SYSTEM | |
| | NON-HAZ | HAZMAT | NON-HAZ | HAZMAT | NON-HAZ | HAZMAT | NON-HAZ | HAZMAT | NON-HAZ | HAZMAT | NON-HAZ | HAZMAT |
| ELKHART | \$1,113 | \$1,654 | \$1,174 | \$1,715 | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,417 | \$1,958 | \$1,478 | \$2,019 |
| BRISTOL | \$1,113 | \$1,654 | \$1,174 | \$1,715 | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,417 | \$1,958 | \$1,478 | \$2,019 |
| WHITE PIGEON | \$1,113 | \$1,654 | \$1,174 | \$1,715 | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,417 | \$1,958 | \$1,478 | \$2,019 |
| THREE RIVERS | \$1,113 | \$1,654 | \$1,174 | \$1,715 | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,417 | \$1,958 | \$1,478 | \$2,019 |
| CONSTANTINE | \$1,113 | \$1,654 | \$1,174 | \$1,715 | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,417 | \$1,958 | \$1,478 | \$2,019 |
| | | | | | | | | | | | | |
| SCHOOLCRAFT | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,113 | \$1,654 | \$1,174 | \$1,715 | \$1,296 | \$1,836 | \$1,357 | \$1,897 |
| PORTAGE | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,113 | \$1,654 | \$1,174 | \$1,715 | \$1,296 | \$1,836 | \$1,357 | \$1,897 |
| KALAMAZOO | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,113 | \$1,654 | \$1,174 | \$1,715 | \$1,296 | \$1,836 | \$1,357 | \$1,897 |
| INDIANFIELD | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,113 | \$1,654 | \$1,174 | \$1,715 | \$1,296 | \$1,836 | \$1,357 | \$1,897 |
| UPJOHN | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,113 | \$1,654 | \$1,174 | \$1,715 | \$1,296 | \$1,836 | \$1,357 | \$1,897 |
| PLAINWELL | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,113 | \$1,654 | \$1,174 | \$1,715 | \$1,296 | \$1,836 | \$1,357 | \$1,897 |
| OTSEGO | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,113 | \$1,654 | \$1,174 | \$1,715 | \$1,296 | \$1,836 | \$1,357 | \$1,897 |
| MARTIN | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,113 | \$1,654 | \$1,174 | \$1,715 | \$1,296 | \$1,836 | \$1,357 | \$1,897 |
| | | | | | | | | | | | | |
| WAYLAND | \$1,417 | \$1,958 | \$1,478 | \$2,019 | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,113 | \$1,654 | \$1,174 | \$1,715 |
| MOLINE | \$1,417 | \$1,958 | \$1,478 | \$2,019 | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,113 | \$1,654 | \$1,174 | \$1,715 |
| CARLISLE | \$1,417 | \$1,958 | \$1,478 | \$2,019 | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,113 | \$1,654 | \$1,174 | \$1,715 |
| SHELBYVILLE | \$1,417 | \$1,958 | \$1,478 | \$2,019 | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,113 | \$1,654 | \$1,174 | \$1,715 |
| FISHER | \$1,417 | \$1,958 | \$1,478 | \$2,019 | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,113 | \$1,654 | \$1,174 | \$1,715 |
| GRAND RAPIDS | \$1,417 | \$1,958 | \$1,478 | \$2,019 | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,113 | \$1,654 | \$1,174 | \$1,715 |
| WYOMING | \$1,417 | \$1,958 | \$1,478 | \$2,019 | \$1,296 | \$1,836 | \$1,357 | \$1,897 | \$1,113 | \$1,654 | \$1,174 | \$1,715 |
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