



MEDIA RELEASE

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McNichol named Senior Vice President of Government and Industry Relations

Watco Companies is pleased to name Laura McNichol as its new Senior Vice President of Government and Industry Relations. The announcement comes following Ed McKechnie's move as a partner to Chambers, Conlon, and Hartwell, the Washington, D.C.-based firm representing the American Short Line and Regional Railroad Association. McKechnie will continue to provide consulting services to Watco.

McNichol, who joined Watco in early 2017, will lead the company's public policy efforts on the 45G short line tax credit, seeking funding for the nation's inland waterway system in support of Watco's terminal and ports' Customers, and protecting the industry against damaging policies, such as efforts to increase truck size and weight limits.

McNichol brings years of rail policy and development experience to her new role. She previously served as Assistant Vice President of External Relations for R. J. Corman Railroad Group, where she helped secure nearly \$10 million in Tiger VIII grants. Prior to R. J. Corman, McNichol worked simultaneously for GoRail and the Coalition Against Bigger Trucks, where she served as Assistant Vice President of Industry Relations for both organizations.

McNichol's experience, expertise, and knowledge are an invaluable resource to both the Watco Team and the industry. She can be contacted at lam@watcocompanies.com.