WISCONSIN & SOUTHERN RAILROAD LLC

Commodity Tariff: WSOR

Price Authority: 8000
Item: 1000

Effective Date: January 11, 2019
Expiration Date: August 31, 2019

Commodities:

0114410 (SOYBEANS, DRIED NOT ORGANICALLY GROWN FREE OF FERTILIZER AND OR PESTICIDE APPLICATIONS)
0114425 (SOYBEANS, ORGANICALLY GROWN FREE OF FERTILIZER AND OR PESTICIDE APPLICATIONS)

* Rates are subject to Tariff WTS 9012 - Demurrage and Assessorial Charges.
* Rates are subject to Tariff WTS 9011 - Rules Publication.
* Rates are subject to WTS 9500 Item 400 – Mileage Fuel Surcharge, new base.
* No mileage payments will be made on private cars.
* Reciprocal switching, if any, will be absorbed at Destination

Contacts:

NS - Rob Helmick - rahelmick@ncorp.com
WISCONSIN & SOUTHERN RAILROAD LLC - Brad Peot - bpeot@watcocompanies.com

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Watco Price Management | 10895 Grandview Drive | Overland Park, KS 66212 | PricingAdministration@WatcoCompanies.Com
### General Shipment/Equipment Conditions Applicable to All Rates:

Price applies in AAR car type C (COVERED HOPPERS). AND
Price applies in US (United States) funds. AND
Price applies if minimum tender per shipment is 20 car. Has maximum not greater than 25. AND
Switching charges will be absorbed. at Destination. AND
Price is subject to Fuel Surcharge per mile. AND
The Mileage Basis being utilized is PC Miler Rail Fuel Mileage.

### General Rate and Minimum Qualifiers Applicable to All Rates

<table>
<thead>
<tr>
<th>Col</th>
<th>Rate Application</th>
<th>Minimum Amt.</th>
<th>Maximum Amt.</th>
<th>%Capacity Min.</th>
<th>LFVC</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Rate Application is per car</td>
<td></td>
<td></td>
<td>N</td>
<td></td>
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</tbody>
</table>
Specific Shipment/Equipment Conditions

1. Price applies when the equipment capacity falls within range 1 PF (Cubic Feet) to 5000 PF (Cubic Feet). AND
2. Price applies in Railroad Owned or leased equipment. AND
3. Price applies when the equipment capacity falls within range 5001 PF (Cubic Feet) to 9999 PF (Cubic Feet). AND
4. Price applies in Shipper Owned or leased equipment. AND
5. Mileage allowance payments will not apply. AND
6. Price applies in Railroad Owned or leased equipment. AND
7. Price applies when the equipment capacity falls within range 1 PF (Cubic Feet) to 5000 PF (Cubic Feet). AND
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### Origin

<table>
<thead>
<tr>
<th>COTTAGE GROVE, WI (City)</th>
<th>DESTINATION</th>
<th>EAST ST LOUIS, IL (City)+</th>
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<tbody>
<tr>
<td>DEANSVILLE, WI (City)</td>
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<td>EAST ST LOUIS, IL (City)+</td>
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<tr>
<td>HORICON, WI (City)</td>
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<td>EAST ST LOUIS, IL (City)+</td>
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<tr>
<td>ROCK SPRINGS, WI (City)</td>
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<td>EAST ST LOUIS, IL (City)+</td>
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**WSOR-CHGO-NS**

Effective: 1/11/2019  Expiration: 8/31/2019

<table>
<thead>
<tr>
<th>Column 1</th>
<th>Column 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tot. Rate - $2269</td>
<td>Tot. Rate - $2369</td>
</tr>
</tbody>
</table>

**Notes**

**Specific Shipment/Equipment Conditions**

1. Price applies in Shipper Owned or leased equipment. AND
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### Origin

<table>
<thead>
<tr>
<th>WHITEWATER, WI (City)</th>
<th>DESTINATION</th>
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<tr>
<th>Column 1</th>
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<tbody>
<tr>
<td>Tot. Rate - $2343</td>
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</tbody>
</table>

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<tbody>
<tr>
<td>BOSCOBEL, WI (City)</td>
<td>EAST ST LOUIS, IL (City)+</td>
</tr>
<tr>
<td>MUSCODA, WI (City)</td>
<td>EAST ST LOUIS, IL (City)+</td>
</tr>
<tr>
<td>OSHKOSH, WI (City)</td>
<td>EAST ST LOUIS, IL (City)+</td>
</tr>
<tr>
<td>RIPON, WI (City)</td>
<td>EAST ST LOUIS, IL (City)+</td>
</tr>
</tbody>
</table>

+ Includes Location in Switching District

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<thead>
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<th>Column 1</th>
<th>Column 2</th>
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<tbody>
<tr>
<td>Tot. Rate - $2375</td>
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