WISCONSIN & SOUTHERN RAILROAD LLC

Commodity Tariff: WSOR

Price Authority: 8000
Item: 1000 B

Replaces Price Authority: 8000
Item: 1000 A

Effective Date: October 07, 2019
Expiration Date: August 31, 2020

Commodities:

0114410 (SOYBEANS, DRIED NOT ORGANICALLY GROWN FREE OF FERTILIZER AND OR PESTICIDE APPLICATIONS)
0114425 (SOYBEANS, ORGANICALLY GROWN FREE OF FERTILIZER AND OR PESTICIDE APPLICATIONS)

* Rates are subject to Tariff WTS 9012 - Demurrage and Assessorial Charges.
* Rates are subject to Tariff WTS 9011 - Rules Publication.
* Rates are subject to WTS 9500 Item 400 – Mileage Fuel Surcharge, new base.
* No mileage payments will be made on private cars.
* Reciprocal switching, if any, will be absorbed at Destination

Contacts:

NS - Rob Helmick - rahelmick@nscorp.com
WSOR - Brad Peot - bpeot@watcocompanies.com

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WSOR 8000 1000 B
WISCONSIN & SOUTHERN RAILROAD LLC
Carload
Confidential Copy

Commodities: 0114410 (SOYBEANS, DRIED NOT ORGANICALLY GROWN FREE OF FERTILIZER AND OR PESTICIDE APPLICATIONS) THRU 0114425 (SOYBEANS, ORGANICALLY GROWN FREE OF FERTILIZER AND OR PESTICIDE APPLICATIONS)

General Shipment/Equipment Conditions Applicable to All Rates:

Group 1. Name: WTS 9500 Item 400 FSC
Price is subject to Fuel Surcharge. AND
The Mileage Basis being utilized is PC Miler Rail Fuel Mileage. AND

Price applies in AAR car type C (COVERED HOPPERS). AND
Price applies in US (United States) funds. AND
Switching charges will be absorbed. at Destination. AND

Price applies if minimum tender per shipment is 25 car. Has maximum not greater than n/a. AND
Switching charges will be absorbed. Switching charges of BRC at Intermediate.

General Rate and Minimum Qualifiers Applicable to All Rates

<table>
<thead>
<tr>
<th>Col</th>
<th>Rate Application</th>
<th>Minimum Amt.</th>
<th>Maximum Amt.</th>
<th>%Capacity Min.</th>
<th>LFVC</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Rate Application is per car</td>
<td></td>
<td></td>
<td>N</td>
<td></td>
</tr>
</tbody>
</table>

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<table>
<thead>
<tr>
<th>Origin</th>
<th>Destination</th>
</tr>
</thead>
<tbody>
<tr>
<td>AVALON, WI (City)</td>
<td>EAST ST LOUIS, IL (City)</td>
</tr>
<tr>
<td>DARIEN, WI (City)</td>
<td>EAST ST LOUIS, IL (City)</td>
</tr>
<tr>
<td>ZENDA, WI (City)</td>
<td>EAST ST LOUIS, IL (City)</td>
</tr>
</tbody>
</table>

**WSOR-CHGO-NS**

**Effective: 10/7/2019  Expiration: 8/31/2020**

<table>
<thead>
<tr>
<th>Column 1</th>
<th>Column 2</th>
<th>Column 3</th>
<th>Column 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tot. Rate - $2160</td>
<td>Tot. Rate - $2269</td>
<td>Tot. Rate - $2321</td>
<td>Tot. Rate - $2440</td>
</tr>
</tbody>
</table>

**Notes**

**Specific Shipment/Equipment Conditions**

1. Price applies in Shipper Owned or leased equipment. AND
   1. Mileage allowance payments will not apply. AND
2. Price applies when the equipment capacity falls within range 1 PF (Cubic Feet) to 5000 PF (Cubic Feet). OR
   2. Price applies in Railroad Owned or leased equipment. AND
3. Price applies when the equipment capacity falls within range 1 PF (Cubic Feet) to 5000 PF (Cubic Feet). OR
   3. Price applies in Shipper Owned or leased equipment. AND
   3. Mileage allowance payments will not apply. AND
   3. Price applies when the equipment capacity falls within range 5001 PF (Cubic Feet) to 9999 PF (Cubic Feet). OR
   4. Price applies in Railroad Owned or leased equipment. AND
   4. Price applies when the equipment capacity falls within range 5001 PF (Cubic Feet) to 9999 PF (Cubic Feet).

<table>
<thead>
<tr>
<th>Origin</th>
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</tr>
</thead>
<tbody>
<tr>
<td>BRODHEAD, WI (City)</td>
<td>EAST ST LOUIS, IL (City)</td>
</tr>
<tr>
<td>ORFORDVILLE, WI (City)</td>
<td>EAST ST LOUIS, IL (City)</td>
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</tbody>
</table>

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<th>Column 3</th>
<th>Column 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tot. Rate - $2174</td>
<td>Tot. Rate - $2283</td>
<td>Tot. Rate - $2336</td>
<td>Tot. Rate - $2456</td>
</tr>
</tbody>
</table>

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### Specific Shipment/Equipment Conditions

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4. Price applies in Railroad Owned or leased equipment. AND

### Origin | Destination
--- | ---
WHITEWATER, WI (City) | EAST ST LOUIS, IL (City)

**WSOR-CHGO-NS**

**Notes**

<table>
<thead>
<tr>
<th>Column 1</th>
<th>Column 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tot. Rate - $2283</td>
<td>Tot. Rate - $2392</td>
</tr>
</tbody>
</table>

### Specific Shipment/Equipment Conditions

1. Price applies in Shipper Owned or leased equipment. AND Mileage allowance payments will not apply. AND
2. Price applies in Railroad Owned or leased equipment.

### Origin | Destination
--- | ---
COTTAGE GROVE, WI (City) | EAST ST LOUIS, IL (City)
DEANSVILLE, WI (City) | EAST ST LOUIS, IL (City)
HORICON, WI (City) | EAST ST LOUIS, IL (City)
ROCK SPRINGS, WI (City) | EAST ST LOUIS, IL (City)

**WSOR-CHGO-NS**

**Notes**

<table>
<thead>
<tr>
<th>Column 1</th>
<th>Column 2</th>
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</thead>
<tbody>
<tr>
<td>Tot. Rate - $2364</td>
<td>Tot. Rate - $2473</td>
</tr>
</tbody>
</table>

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WSOR 8000 1000 B
**Notes**

**Specific Shipment/Equipment Conditions**

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<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>BOSCOBEL, WI (City)</td>
<td>EAST ST LOUIS, IL (City)</td>
</tr>
<tr>
<td>MUSCODA, WI (City)</td>
<td>EAST ST LOUIS, IL (City)</td>
</tr>
<tr>
<td>OSHKOSH, WI (City)</td>
<td>EAST ST LOUIS, IL (City)</td>
</tr>
<tr>
<td>RIPON, WI (City)</td>
<td>EAST ST LOUIS, IL (City)</td>
</tr>
</tbody>
</table>

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</thead>
<tbody>
<tr>
<td>Tot. Rate - $2399</td>
<td>Tot. Rate - $2508</td>
</tr>
</tbody>
</table>

**Notes**

**Specific Shipment/Equipment Conditions**

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