Commodity Tariff: WSOR

Price Authority: 8000
Item: 1001 B

Replaces Price Authority: 8000
Item: 1001 A

Effective Date: October 01, 2019
Expiration Date: August 31, 2020

Commodities:

0113710 (WHEAT NOT ORGANICALLY GROWN FREE OF FERTILIZER AND ORPESTICIDE APPLICATIONS)
0113740 (WHEAT MOVED UNDER U.S. DEPT. OF AGRICULTURE QUARANTINE CONDITIONS)

* Rates are subject to Tariff WTS 9012 - Demurrage and Assessorial Charges.
* Rates are subject to Tariff WTS 9011 - Rules Publication.
* Reciprocal switching, if any, will be absorbed at Destination
* Rates are subject to WTS 9500 Item 400 – Mileage Fuel Surcharge, new base.
* No mileage payments will be made on private cars.

Contacts:

NS - Rob Helmick - rahelmick@nscorp.com
WSOR - Brad Peot - bpeot@watcocompanies.com

Issued By
Watco Price Management | 10895 Grandview Drive | Overland Park, KS 66212 | PricingAdministration@WatcoCompanies.Com
Commodities: 0113710 (WHEAT NOT ORGANICALLY GROWN FREE OF FERTILIZER AND ORPESTICIDE APPLICATIONS) THRU 0113740 (WHEAT MOVED UNDER U.S. DEPT. OF AGRICULTURE QUARANTINE CONDITIONS)

General Shipment/Equipment Conditions Applicable to All Rates:

Group 1. Name: WTS 9500 Item 400 FSC
Price is subject to Fuel Surcharge. AND
The Mileage Basis being utilized is PC Miler Rail Fuel Mileage. AND

Price applies in AAR car type C (COVERED HOPPERS). AND
Price applies in US (United States) funds. AND
Switching charges will be absorbed. at Destination. AND

Price applies if minimum tender per shipment is 25 car. Has maximum not greater than n/a. AND
Switching charges will be absorbed. Switching charges of BRC at Intermediate.

General Rate and Minimum Qualifiers Applicable to All Rates

<table>
<thead>
<tr>
<th>Col</th>
<th>Rate Application</th>
<th>Minimum Amt.</th>
<th>Maximum Amt.</th>
<th>%Capacity Min.</th>
<th>LFVC</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Rate Application is per car</td>
<td></td>
<td></td>
<td></td>
<td>N</td>
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### Specific Shipment/Equipment Conditions

1. Price applies in Shipper Owned or leased equipment. AND
2. Price applies when the equipment capacity falls within range 1 PF (Cubic Feet) to 5000 PF (Cubic Feet). OR
3. Price applies in Railroad Owned or leased equipment. AND
4. Price applies when the equipment capacity falls within range 1 PF (Cubic Feet) to 5000 PF (Cubic Feet). OR
5. Price applies in Shipper Owned or leased equipment. AND
6. Mileage allowance payments will not apply. AND
7. Price applies when the equipment capacity falls within range 5001 PF (Cubic Feet) to 9999 PF (Cubic Feet). OR
8. Price applies in Railroad Owned or leased equipment. AND
9. Price applies when the equipment capacity falls within range 5001 PF (Cubic Feet) to 9999 PF (Cubic Feet). OR
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4. Price applies in Railroad Owned or leased equipment. AND
   Price applies when the equipment capacity falls within range 5001 PF (Cubic Feet) to 9999 PF (Cubic Feet).

Origin
WHITEWATER, WI (City)

Destination
EAST ST LOUIS, IL (City)

WSOR-CHGO-NS
Effective: 10/1/2019  Expiration: 8/31/2020

<table>
<thead>
<tr>
<th>Column 1</th>
<th>Column 2</th>
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<tbody>
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<td>Tot. Rate - $2283</td>
<td>Tot. Rate - $2392</td>
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 Specific Shipment/Equipment Conditions

1. Price applies in Shipper Owned or leased equipment. AND
   Mileage allowance payments will not apply. AND
2. Price applies in Railroad Owned or leased equipment.

Origin
COTTAGE GROVE, WI (City)
DEANSVILLE, WI (City)
HORICON, WI (City)
ROCK SPRINGS, WI (City)

Destination
EAST ST LOUIS, IL (City)

WSOR-CHGO-NS
Effective: 10/1/2019  Expiration: 8/31/2020

<table>
<thead>
<tr>
<th>Column 1</th>
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<tbody>
<tr>
<td>Tot. Rate - $2364</td>
<td>Tot. Rate - $2473</td>
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</tbody>
</table>

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Notes

**Specific Shipment/Equipment Conditions**

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3. Price applies in Railroad Owned or leased equipment.

<table>
<thead>
<tr>
<th>Origin</th>
<th>Destination</th>
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</thead>
<tbody>
<tr>
<td>BOSCOBEL, WI (City)</td>
<td>EAST ST LOUIS, IL (City)</td>
</tr>
<tr>
<td>MUSCODA, WI (City)</td>
<td>EAST ST LOUIS, IL (City)</td>
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<tr>
<td>OSHKOSH, WI (City)</td>
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<tr>
<td>RIPON, WI (City)</td>
<td>EAST ST LOUIS, IL (City)</td>
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<table>
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<th>Column 1</th>
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<tbody>
<tr>
<td>Tot. Rate - $2399</td>
<td>Tot. Rate - $2508</td>
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</tbody>
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Notes

**Specific Shipment/Equipment Conditions**

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